

## **SCANTECH APPOINT NEW BD MANAGER**



This week ScanTech welcomed Adrian Sharman to the Sales team as the Business Development Manager for primarily the African region. During his first day we caught up with him to find out about his background, first impressions and his new role.

### ***How long have you been working in the industry?***

Having worked within equipment rental for over 25 years, I moved into the specialist offshore / onshore rental industry six years ago to both broaden and challenge my career aspirations. The last few years have certainly been challenging under low oil but further develops resilience needed in such a dynamic industry.

### ***What does your role involve?***

My new role at Scantech Offshore has a structured but dynamic responsibility. Primarily, my focus will be to support all business development aspects within Africa although not limited to, offering clients experience, point of contact consistency and backed up by a dedicated operations team.

### ***What are your first impressions of ScanTech?***

My first impression of Scantech offshore proved why I made the decision to join.. ScanTech offshore is made up of industry leading equipment, supported by a highly experienced team that combined, offers clients a service unparalleled. My first day with the team demonstrated a corporate culture that empowers and supports all levels, complimented by a management team that embraces decision making.